

You've made the decision to have a professional handle your home improvement project – wise choice! The right contractor will ensure that you get a high quality, long-lasting job. When comparing estimates, cost should not be your only consideration. While a low cost may seem appealling at first, it could mean lower quality materials are being used, the contractor has insufficient insurance coverage, or that you may sacrifice good customer service. We've developed this checklist to help you make sure you're getting the most out of your painting professional.

Paint Contractor Selection Checklist

Criteria	Pro Painters Plus	Contractor B	Contractor C
Has \$2 million in liability insurance to protect you from possible damage to your property	×		
Has workman compensation insurance on all employees to cover accidental medical expenses	×		
Offers written warranty that guarantees workmanship for 3 years	×		
Provides detailed estimates that include all materials and labor	×		
Uses premium, long-lasting products	×		
Estimate includes preparation of all surface areas & repair of damaged wood	×		
Punctual with appointments and returning calls	×		
Has professional references	X		
Well-established relationship with paint manufacturers	×		
Takes accurate measurements of your project area	×		
Has trained, uniformed crew	X		
Can tell you when the work will be started and completed	×		
Quality-oriented & experienced	X		
Takes precautions to protect your furniture, shrubs, and flowerbeds	×		
Cleans up during and after project	X		
Provides post-project inspection	×		



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